

NEOWEST BUILDING



THE INTELLIGENT CHOICE FOR WESTERN AUSTRALIAN CONSTRUCTION



The intelligent choice for
Western Australia Construction.



NEOWEST

NEOWEST | Building Relationships by
integrating with client needs

NeoWest is an energetic, customer focused organisation. We understand customer needs by providing a professional and personal level of service. Establishing a team-based view of the project is our highest priority. Our client's success equates to our success.

We are organised as a flexible contractor and are not bound by the constraints of organisational rigidity. Senior management remains hands-on throughout project delivery of all of our projects and our staff is experienced across a wide range of project delivery techniques.

Whether head contracting to manage an entire project to completion, or subcontracting components of a project, NeoWest ensures total project integration to achieve the best possible outcomes.

Our mission is to continue to provide both existing and future clients with our design, construction and project delivery expertise for the benefit of all stakeholders.

Philosophy

The Philosophy of choosing NEOWEST

- Regional presence with branches in Tom Price & Paraburdoo
- Exceptional Quality of Construction, nil punchlist target
- Proven Relationships with repeat customers
- Proven Competitiveness – direct labour philosophy with minimal subcontracting
- Financial Expertise & Budgeting
- Proven Ability to Perform: Programme, Quality & Safety
- Financial Stability
- A Record of Industrial Peace (Exceptional)
- Tender Success Record
- West Australian Company with International, Local and Regional Knowledge
- Experienced personnel able to provide potential turnkey service, from civil works through to handover
- Operations in Gold Fields, Kimberley, Perth Metro, Pilbara & South West.



Key Projects

Name / Client	Description	Location	Value
Brookfield Multiplex	Perth Stadium Blockwork	Burswood	\$12m
Brookfield Multiplex	Crown Towers Blockwork	Posco / Roy Hill	\$2.4m
Rio Tinto	Shower Block	Brockman 4 Mine	\$1.2m
Rio Tinto	2015 Housing	Tom Price	\$3m
Rio Tinto	2015 Housing	Paraburdoo	\$3m
Rio Tinto	Mech Upgrade	Channar Mine	\$600k
Gold Fields Granny Smith	Kitchen Refurbishment / Structures	Laverton	\$900k
Gold Fields Granny Smith Mine	2014 Accommodation Rooms	Gold Fields	\$1.2m
Posco / Roy Hill Iron Ore	2014 Accommodation Rooms	Posco / Roy Hill	\$2.5m
Rio Tinto	2013 / 2014 Housing	Paraburdoo	\$4.1m
Rio Tinto	2012 Housing	Paraburdoo	\$8.6m
Brookfield Multiplex	Central Facilities Works	Roy Hill	\$14m
Rio Tinto	2011 Housing Upgrades	Paraburdoo	\$8.9m
Argyle Diamonds Ltd	Central Facilities Upgrade	Kununurra	\$2.2m
Rio Tinto	2012 Housing Upgrades	Karratha	\$7.4m (to date)
Rio Tinto	2011 Housing Upgrades	Karratha	\$8.9m

Project Capability - NeoWest Management

NeoWest Management Personnel have significant experience in senior roles acquired prior to commencing with NeoWest including the following:

Name / Client	Description	Location	Value
Rio Tinto	Accommodation village	Brockman Mine	\$34m
Rio Tinto	Dry mess refurbishment	Pannawonica	\$5.2m
St Hilda's College	School Construction	Perth	\$30m
Shenton College	School Construction	Perth	\$30m
BHPBIO	EPCM facilities & forward works	Newman	\$4.8m
City of Rockingham	Lark Hill Sports Complex	Port Kennedy	\$11.2m
City of Stirling	Balga Aquatic Centre	Balga	\$10.6m
Town of Vincent	Loftus Centre Expansion	Leederville	\$12.4m
C-bus	Multi-Story Office	Darwin	\$50m

Service

Unparalleled Service

- Feasibility
- Engineering Design
- Budgeting and Cost Control
- Works Programming
- Construction
- Subcontracting
- Maintenance
- Continuity of Service
- Safety
- Joint Venture Proposals



Competitive

Unbeatably Competitive

NeoWest has significant competitive advantages that enable delivery of a high value product:

- Low overhead business model
- Direct labour & trades employed rather than subcontractors
- Efficient construction techniques
- Broad capabilities ensures capacity to provide for all of our client's construction needs and thereby lowering onsite overheads (includes Civils / Infrastructure works)
- Extensive network of efficient suppliers, subcontractors & well trained tradesmen.

Our ongoing aim is to produce the right product at the right price at the right time.

Advantages

Advantages for our Clientelle: Total Project Integration

NeoWest achieve total project integration by adapting to our client's needs, whether in a head contracting capacity or undertaking a multi-trade subcontract.

Examples of work we have undertaken include:

Head Contracting

- Group Housing Refurbishment
- Administration Buildings
- Auditoriums / Cinemas
- Schools
- Fire Stations
- Police Stations
- Commercial Kitchens
- Maintenance of Workshops



Sub Contracting

- Commercial Blocklaying – contracts up to \$12M
- Ceiling & Wall Lining
- Painting – contracts up to \$3M
- Roof & Wall Cladding – contracts up to \$2M
- Ceramic Tiling – contracts up to \$300K





Expertise

The Management Resources at your Service: Unmatched Expertise in one Team.

- Adrian Bolger** Founding Director, with over 20 years experience in Construction and 10 years in Mining & Resources Construction. Registered Builder, Diploma in Construction, Trade Qualified.
- Nathan Thompson** 18 years experience in remote area & mining construction. 8 years as General Manager. Registered Builder, Diploma in Construction, Master of Business Administration.
- Louis Aldum, CPA** Financial Controller & CPA with previous experience in a contracting environment.

- Murray Stitt** 20 years of residential construction experience. Registered Builder, trade qualified.
 - Stephen Blechynden** 18 years in construction including as managing director of own company.
 - Dave Palmer** 14+ years of HSE & training experience.
 - Denis Fleming** Estimator, QS & Registered Builder with 30 years experience.
- Plus full time site managers / supervisors and office support staff.

Expansion

Expansion for the Future

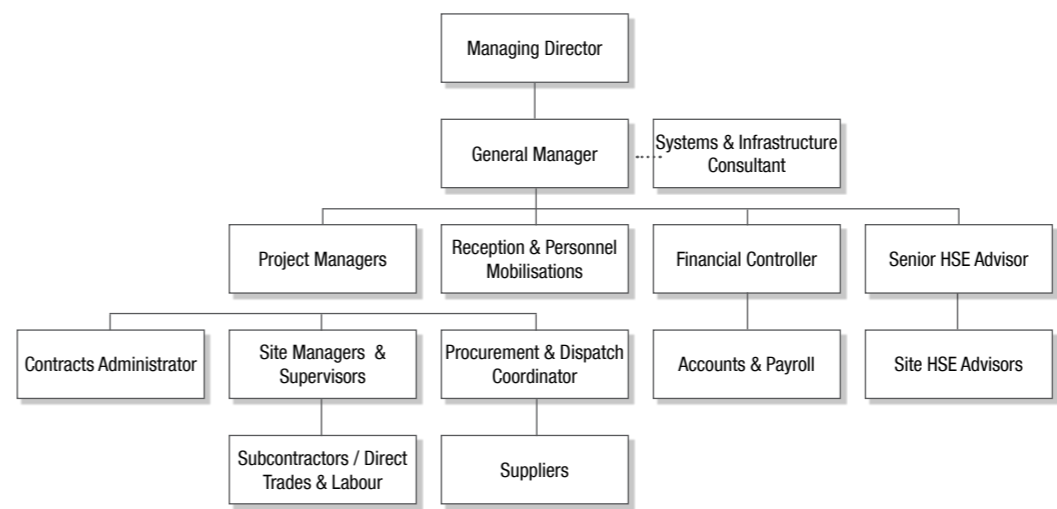
Following the Neowest's successful expansion to Tom Price in 2014, Neowest is expanding its operations to include Perth Metropolitan. We also undertake larger scale projects at remote locations as required, for example at Brockman in 2015.

Summary

NeoWest has a successful record of project delivery where our original contracts have been renewed by successful negotiation between our clients and NeoWest.

Our team of tradespersons, consultants, sub-contractors, suppliers and staff have developed an intrinsic knowledge of project requirements in Time Performance, Cost and Quality.

Comparison with our competitors leaves no doubt that the services we provide is second to none. This view is strongly supported by the end users who have made the comparison, and also competitors whom have discontinued operations.



Adrian Bolger & Nathan Thompson
SENIOR EXECUTIVES

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